










WHY ROYAL ALLIANCE?

SOLUTIONS, SERVICE AND SCALE THAT **SUPPORT YOUR VISION.**

- 1** We solicit—and act upon—advisor feedback. Our five advisor committees help formulate Firm initiatives.
- 2** We offer some of the highest published payouts in the independent space.
- 3** Our state-of-the-art advisory platform supports Advisor Managed Portfolios, and offers SMA, UMA and Model Portfolio Strategist options.
- 4** Our technology suite includes paperless solutions, business analytics, CRM integration, a marketing library, an end-to-end digital new account opening platform, and more.
- 5** Our value-add programs, including Women Forward, My Succession Plan, Essential Advisor, My Business Builder, Accelerate with Advisory, and MyCMO platform.
- 6** Robust education and training delivered in person, via online sessions or on demand.
- 7** Networking opportunities at our annual ConnectED national education conference and Royal Court top advisor meeting.
- 8** Dedicated business development support, including coaching programs.

BY THE NUMBERS*				
	1969 FOUNDED	3,178 ADVISORS	6 Years AVERAGE ADVISOR TENURE	96% RETENTION RATE
				
	900+ EMPLOYEES**	\$258,481 AVERAGE GDC/ADVISOR†	\$103.3B TOTAL CLIENT ASSETS	2 CLEARING FIRMS

* As of 12/31/18. ** Includes shared back office services within Advisor Group. † Average represents producing advisors with a T-12 in excess of \$10,000.